

 **RRE VENTURES**

Technology Venture Capital Since 1994

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RRE Ventures partners with leading entrepreneurs to build world-class businesses

- ▶ Leading early-stage venture capital firm in NYC
- ▶ Over two decades of top quartile performance
- ▶ \$1.6 billion under management
- ▶ 240 companies in 7 funds since inception; 114 active portfolio companies
- ▶ Industry-renowned investment team
- ▶ Unmatched Fortune 100 access to support portfolio companies

CORE TEAM



James D. Robinson
Managing Partner
1994

- H&Q Venture Capital, JPMorgan, IV Systems, GE
- Forbes *Midas List* 2013
- Harvard MBA, Antioch BA Computer Science



Stuart J. Ellman
Managing Partner
1994

- Advisory Capital, Morgan Stanley, Dillon Read, McKinsey & Co.
- Adjunct Professor, Columbia Business School
- Harvard MBA, Wesleyan BA Economics



James D. Robinson III
General Partner
1994

- Former Chairman & CEO – American Express Company
- Ret. Lead Director – Coca-Cola; Ret. Chairman – Bristol-Myers Squibb
- Harvard MBA, Georgia Tech BS Industrial Engineering



Will D. Porteous
General Partner & COO
2000

- EuclidSR Venture Capital, SupplyWorks, NetMarket
- Adjunct Professor, Columbia Business School
- Harvard MBA, LSE MSc Economics, Stanford BA English



Raju Rishi
General Partner
2015

- Sigma Prime Ventures, Rave Mobile Safety
- SwiftReach, ATT, Lucent
- M.I.T. BA, MA, Materials Science and Engineering



John R. Hass
Partner
2010

- Brown Brothers Harriman, GateHouse Investors, Cheetah Korea Value Fund
- Princeton AB Politics



Steve Schlafman
Principal
2013

- Lerer Ventures, stickybits, The Kraft Group, Massive, Microsoft
- Northeastern AB Summa Cum Laude, Accounting & Finance



Alice Lloyd George
Associate
2014

- Signia Ventures, Bridgewater Associates, Brookings Institution, The Wall Street Journal
- Princeton AB Public Policy, Minor: East Asian Studies



Maria Palma
Director of Platform
2015

- General Electric, Eyeview
- Harvard MBA, University of Wisconsin BS, Industrial Engineering



Rifki Zable
VP of Finance
2013

- Citigroup Private Equity
- NYU Stern MBA; Penn BA/BS Finance

AREAS OF FOCUS



Media

BUSINESS INSIDER



BuzzFeed



Enterprise



Financial Services



Consumer & Commerce



Hardware



On Demand Services



Launch becoming flexible and affordable

- ▶ New operators and opening of sovereign operators
- ▶ Secondary Payload Opportunities
- ▶ Emerging Dedicated Rideshares

Small satellite constellations replacing monolithic single satellites

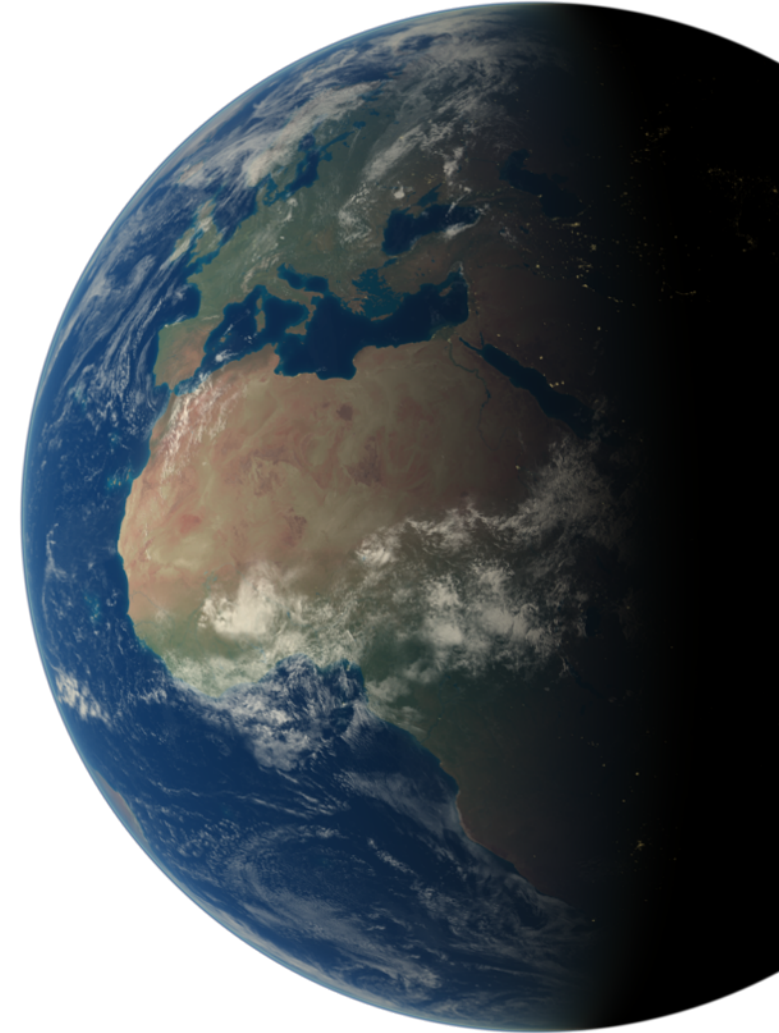
- ▶ Departure from expensive, long-lead development cycles
- ▶ Large constellation networks at fraction of traditional costs

Open, standards-driven designs replacing custom, mil-spec designs

- ▶ CubeSat standard
- ▶ Radio and interface standards

Moving innovation on earth into space faster

- ▶ 3-5 years vs. 10-20 years
- ▶ Satellites driven from concept to launch in under 1 year



Spaceflight Industries

- ▶ Leading global launch service provider



Blacksky Global

- ▶ Small satellite imaging constellation
- ▶ Very high frequency of revisit/ resolution
- ▶ Prices 1/10th of current tasked imagery



Spire Global

- ▶ Satellite-powered data company
- ▶ Flexible, NanoSatellite sensor constellation
- ▶ 20 operational ground stations alongside constellation of satellites in orbit



Accion Systems

- ▶ Next-generation ion propulsion systems for satellites



ONGOING AREAS OF INTEREST



Improved information gathering

- ▶ Intelligence gathering and analysis
- ▶ Continued focus on capturing weather data
- ▶ Space debris analysis

Computer vision and deep learning

- ▶ Synthetic aperture radar
- ▶ Full integration of imaging with analysis

Partnerships and thoughtful collaboration

- ▶ Creating centers of space excellence outside the U.S.
- ▶ Specific focus on Glasgow, Singapore, and UAE



